

# Hunter Group ASA

### Q2 2024 results

22 August 2024

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THIS PRESENTATION IS NOT AN OFFER TO PURCHASE OR SELL, OR A SOLICITATION OF AN OFFER TO PURCHASE OR SELL, ANY SECURITIES OR A SOLICITATION OF ANY VOTE OR APPROVAL.

The Board of Directors and the CEO confirm that to the best of our knowledge the condensed set of financial statements (unaudited) as of 30 June 2024 and the first half year of 2024, which have been prepared in accordance with IAS 34 – Interim Financial Reporting, gives a true and fair view on the Group's consolidated assets, liabilities, financial position and results of the operation for the period, and that the interim management report includes a fair review of the information required under the requirements in the Norwegian Securities Trading Act.

Oslo/Verbier, 21 August 2024

The board of directors and Chief Executive Director

Hunter Group ASA

Morten Eivindssøn Astrup Chaiman of the board

Bertel Otto Bryde Steen Board member Kristin Hellebust Board member

Erik A. S. Frydendal CEO

# Highlights – Q2 2024

Financial highlights	Q2 2024
Net TC result (loss)	USD (1.54m)
Unrealized gain on TC position	USD 1.52m
Total operating expenses	USD (0.54m)
Operating profit (loss)	USD (0.56m)
Net profit (loss)	USD (0.36m)

Avg. spot-linked TC-out rate	USD 43,270/d
Avg. fixed TC-in rate	USD 51,750/d
Avg. TC-margin (loss)	USD (8,480)/d
Vessel days:	182 / 182

Cash and working capital

USD 19.16m

- The net loss for the second quarter was USD 0.36m, mainly impacted by a net TC loss during the second quarter and an unrealized gain on the TC contracts
  - The unrealized gain is due to accounting rules and an increase in term rates, which are used as a proxies for rate expectations during the TC periods
  - We have seen an increase in TC activity recently "last done" for an eco/scrubber fitted VLCC is USD 54,500/d vs. our average of USD 51,750/d
- Operating expenses were USD 0.54m, of which around USD 0.37m were run-rate G&A costs
- The Company achieved an average TC-margin of negative USD 8,480/d during the quarter
  - Average index-linked TC-out rate of USD 43,270/d
  - Average fixed TC-in rate of USD 51,750 per day
  - The VLCCs achieved 100% utilization for the quarter, operating all available 182 days
- So far in Q3, the index-linked spot rate has averaged approx. USD 31,000, per day with 100% utilization
  - Current spot rate approx. USD 45,000/d
  - Avg. fixed TC-in rate of USD 51,750/d

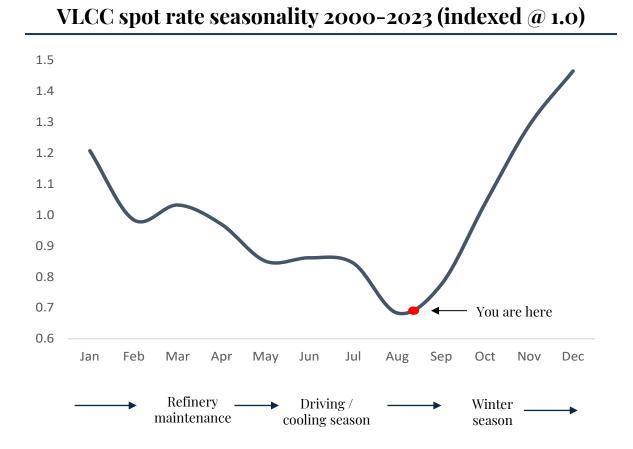
### Key events during the quarter

- The Company was awarded a grant of up to approx. 100 million from Enova, the Norwegian state-owned enterprise established to promote a shift towards more environmentally friendly energy consumption and production. The grant was awarded in connection with the potential construction of two next generation Commissioning Service Operation Vessels ("CSOV"), equipped with cutting edge maritime technology ensuring that the vessels can be efficiently operated with virtually zero emissions
- Hunter Maritime Advisors, a wholly owned subsidiary of the Company, has been developing the CSOV project for some time. We remain strong believers in the long-term fundamentals of the offshore wind market, and once market conditions are favorable, we are ready to the project into the next phase. We emphasize that the project will be developed on a standalone basis, and that any proceeds raised in connection with the VLCC charters will not be used for this purpose

### Subsequent events

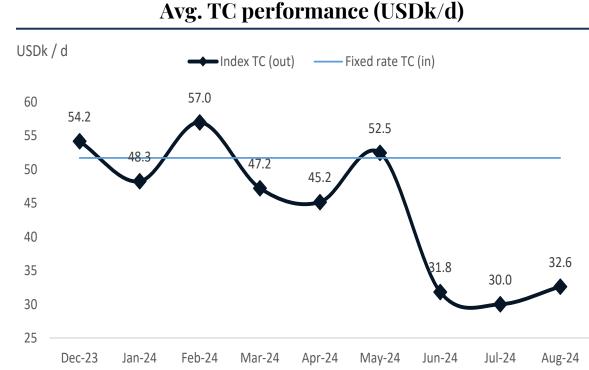
• No subsequent events to report

# Cyclicality is the name of the game



- The VLCC market is highly cyclical, largely driven by fluctuations in seaborne oil volumes
- The first part of the year is typically characterized by "low" rates, as seaborne oil volumes are reduced by i) refinery maintenance during spring and ii) driving season in the US and cooling season in the Middle East during the summer, both key oil export regions
- The second part of the year is normally when "high" rates occur, as export capacity is released from the US and Middle East and heating season begins in key importing regions in the northern hemisphere
- Based on VLCC spot rate history between 2000 and 2023, August/September is the seasonal trough before rates start climbing ahead of winter season

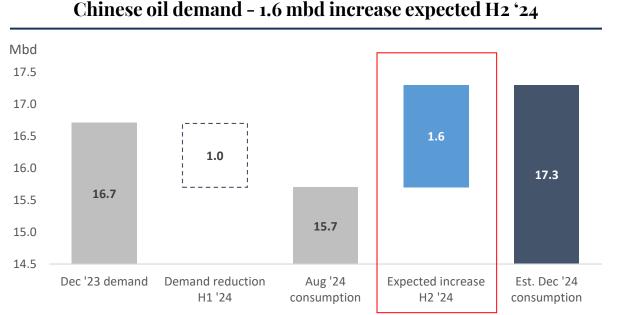
# VLCC time charter update



Key TC figures	As of 21 August 2024
Avg. floating index TC-out:	USD 42,865
Avg. fixed rate TC-in:	USD 51,935
Total TC days:	423 / 423
Total TC result (loss):	Approx. USD (3.83m)
Avg. TC end dates	Dec '26 / Mar ' 27

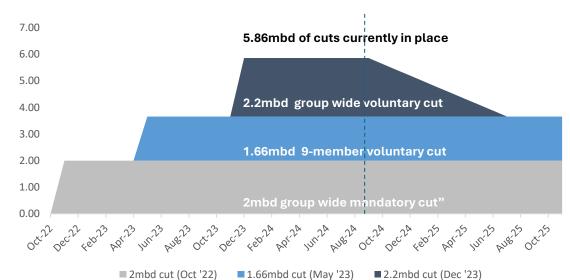
- The index-linked TCs have so far performed below the average fixed rate of USD 51,750 per day, however this was expected due to seasonal factors
  - The summer months are typically the low season of the tanker market due to higher domestic demand in key export regions such as the US and Middle East
- In addition to the seasonal weakness, storage draws, OPEC+ production cuts and slow Chinese economic growth and oil imports have weighed on the tanker market
  - Chinese oil consumption declined by approx. 1 mbd during the first half of 2024
  - There are currently 5.86mbd of OPEC+ cuts in place, 2.2 mbd of which are expected to return to market from September 2024
- Historical seasonality suggests that rates should improve during Q3 and through the winter months
- Index-linked TC recap:
  - Based on "standard" TD<sub>3</sub>C calculator (TD<sub>3</sub>C is the benchmark route for VLCCs from Saudi Arabia to China)
  - Input data is the worldscale rate, fuel prices (HFO and MGO) and port costs
  - Every data point throughout a month is gathered
  - Monthly result calculated following the end of each month

# Significant short term upside potential



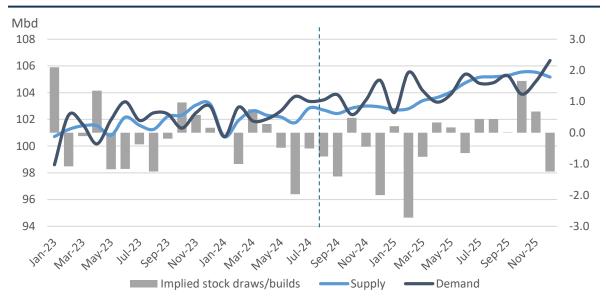
- Chinese oil consumption is expected by EIA to increase by 1.6 mbd during the second half of 2024, a majority of which could be imported by use of VLCCs
- If the entire increase is imported from the Middle East on VLCCs, this could require up to 30 VLCC vessels

**OPEC+ - 2.5 mbd production increase scheduled** 



- The current schedule is set for the unwinding of 2.2 mbd of voluntary cuts from September 2024, although there is risk of further extensions
- If the 300kbpd increase in UAE's production target is include, a total of 2.5 mbd could be returned to the market during the next 12 months
- If this comes true, up to 50 additional VLCC equivalents could be required

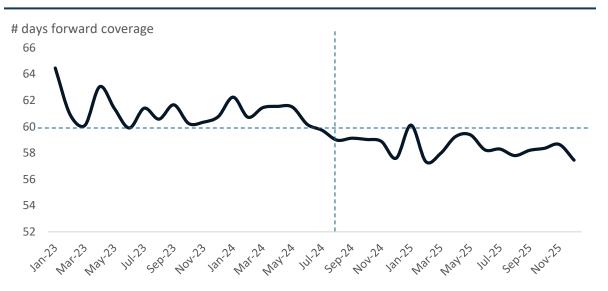
# Hungry for more



Demand is set to outpace supply

- Although oil production is expected by EIA to increase by around 2.5 mbd over the next 18 months, demand could increase by more than 3 mbd
- A large portion of the supply increase will come from OPEC+ countries, but a significant amount will need to be sourced from ton-mile intensive exporters, such as the US, Guyana and Brazil

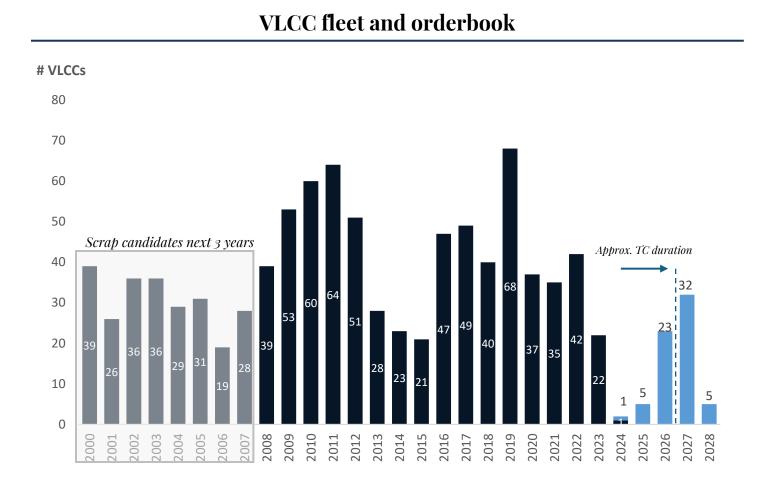
Causing declining oil inventory forward coverage (OECD)



- The forecasted demand/supply balance will lead to inventory draws and lower forward coverage
- Historically, the rule of thumb has been to always keep forward coverage above 60 days
- This measure has become increasingly important following recent years' geopolitical tension

# The VLCC supply outlook remains highly supportive

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- The VLCC supply outlook over the nest few years remains highly supportive for tanker rates, despite recent ordering
- The VLCC orderbook now stands at 66 vessels, equal to approx. 6% of the fleet
- However, approx. 50% of the vessels in the orderbook will be delivered after the Company's TCs have expired
- Only 1 VLCC is left for delivery in 2024, while 5 will be delivered in 2025
- Over the same period, almost 250 VLCC will hit the average scrapping age of 20 years, which could cause negative fleet growth
- Consequently, very little demand growth is needed to push rates to historically high average levels

### Fleet growth is still very low

### **Oil demand remains strong**

### Sailing distances continue to increase

...continue to HUNT for accretive opportunities

### Financial statements – Q2 2024

### Income statement – Q2 2024

	Quar	ters		Half-year		Year to date	
(Unaudited figures in USD 1 000)	2Q 2024	2Q 2023	Note	30.06.2024	30.06.2023	31,12,2023	
Revenues							
Net realized time chartering result	-1 544	0	7	-1 292	0	52	
Unrealized change in fair value of time charters	1 525	0	7	7 816	0	1 782	
Other income	2	0		5	0	121	
Total revenues	-16	0		6 529	0	1 955	
Operating expenses							
Depreciation and amortisation expense	19	37		37	37	74	
Other operating expenses	159	0	7	426	0	17	
General and administrative expenses	366	-1 048		737	605	1 324	
Total operating expenses	544	-1 011		1 200	642	1 415	
Operating profit (loss) from continuing operations	-560	1 011		5 3 2 9	-642	540	
Net financial income (loss)	196	-55		23	-586	-134	
Profit (loss) before taxes from continuing operations	-364	956		5 351	-1 228	406	
Tax on ordinary result	0	0		0	0	C	
Net profit (loss) from continuing operations	-364	956		5 3 5 1	-1 228	406	
Discontinued operations							
Net profit (loss) from discontinued operations	0	239		0	84	893	
Net profit (loss)	-364	1 195		5 351	-1 144	1 299	
Earnings per share discontinued operations	0,00	0,01		0,04	0,00	0,01	
Earnings per share diluted discontinued operations	0,00	0,01		0,04	0,00	0,01	
Earnings per share continuing operations	0,00	0,01		0,05	-0,04	0,01	
Earnings per share diluted continuing operations	0,00	0,01		0,05	-0,04	0,01	
	Quar	ters			Year to date		
(Unaudited figures in USD 1 000)	2Q 2024	2Q 2023		30.06.2024	30.06.2023	31.12.2023	
Net profit (loss)	-364	1 195		5 351	-1 144	1 299	
Other comprehensive income, items to be reclassified to profit & loss							
Translation differences	0	0		0	0	C	
Comprehensive income for the period from continuing operations	-364	1 195		5 351	-1 144	1 299	
Total comprehensive income attributable to:							
Equity holders of the parent	-364	1 195		5 3 5 1	-1 144	1 299	
Total comprehensive income from continuing operations	-364	1 195		5 3 5 1	-1 144	1 299	

### Balance sheet - Q2 2024

Assets					
(Unaudited figures in USD 1 000)	Note	30.06.2024	31.03.2024	30.06.2023	31.12.2023
NON-CURRENT ASSETS					
Web site etc.		12	6	0	0
Total intangible assets		12	6	0	0
Other tangible assets	5	40	59	111	78
Investment in shares		492	492	0	492
TOTAL NON-CURRENT ASSETS		545	557	111	570
CURRENT ASSETS					
Trade and other receivables		0	0	360	0
Other short-term financial assets	6	4 628	4 628	8	2 500
Back-to-back time charters	7	9 599	8 073	0	1 782
Other short-term assets		1 028	403	276	424
Total current assets		15 255	13 104	643	4 706
Cash and cash equivalents		14 535	15 139	3 599	3 2 3 6
TOTAL CURRENT ASSETS		29 790	28 243	4 242	7 942
TOTAL ASSETS		30 334	28 800	4 353	8 512
Equity and Liabilities					
EQUITY					
Share capital (134,825,243 shares)	2	508	508	126	180
Own shares	2	0	0	-2	0
Share premium	2	15 960	16 020	0	1 897
Other equity		11 468	11 833	3 677	6 118
TOTAL EQUITY		27 936	28 361	3 801	8 195
LIABILITIES					
Interest-bearing debt		0	0	48	11
Total non-current liabilities		0	0	48	11
Trade payables		1 622	214	45	121
Accrued public charges and indirect taxes		54	23	45	41
Current portion of interest-bearing debt		41	59	67	67
Other current liabilities		682	143	347	77
Total current liabilities		2 398	439	504	306
TOTAL LIABILITIES		2 398	439	552	317
TOTAL EQUITY AND LIABILITIES		30 334	28 800	4 353	8 512

### Financial statements – Q2 2024

### Cash flow statement – Q2 2024

	Quarte	ers			Year to	date
(Unaudited figures in USD 1 000)	2Q 2024	2Q 2023	Note	30.06.2024	30.06.2023	31.12.2023
Profit (loss) before taxes continuing operations	-364	958		5 351	-1 228	406
Net profit (loss) before tax discontinued operations	0	237		0	84	893
Profit (loss) before tax	-364	1 195		5 351	-1 144	1 299
Depreciation	19	18		37	37	74
Financial income	-73	85		-104	-19	-454
Financial expenses	1	1		3	3	e
Change in accounts receivables and accounts payables	1 408	-2		1 501	1 774	2 209
Change in working capital items	-1 582	-1 439		-7 805	-1 653	-3 851
Net cash flow from operating activities	-592	-142		-1 016	-1 002	-717
Investments in PP & E	-6	0		-12	0	-4
Interest received	73	-85		104	19	454
Sale of VLCC	0	0		0	0	C
Investments in other financial investments	0	0		-2 128	0	-2 992
Net cash flow to investment activities	67	-85		-2 036	19	-2 542
Interest paid	-1	-1		-3	-3	-6
Installment leasing-debt (IFRS 16)	-18	-19		-37	-37	-74
Capital contribution	-60	0		14 391	0	1 951
Dividend paid	0	0		0	-132 243	-132 243
Net cash flow from financing activities	-80	-20		14 351	-132 283	-130 372
Total net changes in cash flow	-604	-247		11 299	-133 267	-133 630
Currency effect on cash	0	0		0	0	(
Cash and cash equivalents beginning of period	15 139	3 845		3 236	136 866	136 866
Cash and cash equivalents end of period	14 535	3 599		14 535	3 599	3 236

### Changes to equity – Q2 2024

(Unaudited figures in USD 1 000)	Note	Share Capital	Own Shares	Share premium	Currency translation	Retained earnings	Total equity
Equity as of 01.01.2023		126	-2	0	-2 289	140 603	138 438
Net profit first half 2023						-1 144	-1 144
Other comprehensive income						0	0
Total comprehensive income first half 2023					—	-1 144	-1 144
Dividend paid				0	0	-132 243	-132 243
Share based payment			0	0	0	-1 251	-1 251
Equity as of 30.06.2023		126	-2	0	-2 289	5 966	3 801
Net profit second half 2023						2 443	2 443
Other comprehensive income						0	0
Total comprehensive 2Q-4Q 2023					_	2 443	2 443
Private placement 6 December 2023		54	0	1 897	0	0	1 951
Share based payment			2	0	0	0	2
Equity as of 31.12.2023		180	0	1 897	-2 289	8 407	8 195
Net profit first half 2024				0	0	5 351	5 351
Other comprehensive income				0	0	0	0
Total comprehensive income first half 2024			-	0	0	5 351	5 351
Private placement 6 February 2024		252		10 986	0	0	11 238
Private placement 13 March 2024		76		3 077	0	0	3 153
Equity as of 30.06.2024		508	0	15 960	-2 289	13 757	27 936

# Notes to the financial statements – Q2 2024

### 1. Accounting principles

These condensed interim financial statements of Hunter Group were authorized for issue by the Board of Directors on 21 August 2024.

The interim condensed consolidated financial statements for the three and six months ending 30 June 2024 have been prepared in accordance with IAS 34 Interim Financial Reporting. The interim condensed consolidated financial statements do not include all the information and disclosures required in the annual financial statements and should be read in conjunction with the Group's annual consolidated financial statements as of 31 December 2023.

The accounting policies adopted in the preparation of the interim condensed consolidated financial statements are consistent with those followed in the preparation of the Group's annual consolidated financial statements for the year ended 31 December 2023.

### 2. Equity transactions

On 19 January 2023, the General Assembly approved the proposal from the Board of Directors of 29 December 2022 to distribute a total dividend NOK 2.31 per share of which NOK 0.51 was conducted as a reduction of the Company's equity capital, while the NOK 1.80 per share dividend was distributed as earned capital.

On February 14, 2023, leading employees of the Company exercised all of their options for 7,850,000 shares in the Company.

On 4 July 2023 a reverse share split of 20:1 ratio was registered with the Norwegian Register of Business Enterprises according to the General Assembly decision. Following the registration, the share capital of the Company is NOK 1,100,000 (rounded) divided into 28,768,101 shares, each with a nominal value of NOK 0.038 (rounded).

The exercising of the options for the primary insiders in February 2023 resulted in an equity effect of NOK 1.25 million. The reclassification from General and administrative expenses to equity was performed in 3Q 2023 with effect from February 2023.

On 6 December 2023 the private placement of 14,333,333 new shares at a subscription price of NOK 1.50 was registered.

On 6 February 2024 the private placement of 70,857,143 new shares at a subscription price of NOK 1.75 raised gross proceeds of approximately USD 12 million.

Hunter Group ASA registered on 13 March 2024 a private placement of 6,666,666 new shares, each at an offer price of NOK 1.50, and 14,200,000 new shares, each at an offer price of NOK 1.75. The Company's new share capital is NOK 5,155,285.33, divided into 134,825,243 shares, each with a nominal value of NOK 0.038 (rounded).

#### 3. Segment information

The Group operates 1 segment that focuses on the administration of back-to-back charterparties for VLCCs based on floating index-linked charter-out rates less fixed charter-in rates.

# Notes to the financial statements – Q2 2024

### 4. Transactions with related parties

The following table provides the total amount of transactions with related parties controlled by the members of the executive management of Hunter Group for 2024. All related party transactions have been entered into on an arm's length basis.

Transactions with related parties	30.06.2024	31.12.2023
Purchased services in USD 1 000	0	13

The Group has used the services of the law firm Ro Sommernes DA for legal advice in 2023. The Company's former chairman Henrik Christensen (until March 2023) is a partner in Ro Sommernes DA.

The Company rents office space from Dronningen Eiendom AS. The rental agreement is for 36 months, and the contract was renewed for an additional 36 months as from 1 November 2021. One of the Company's shareholder was a shareholder of Dronningen Eiendom AS

#### 5. Property, plant & equipment

(Unaudited figures in USD 1 000)	Other tan-						
Per 31 December 2023	IFRS 16 PP&E	gible assets	Web site etc.	Total			
Cost at 1 January 2023	403	22	0	421			
Additions	0	0	12	12			
Sales	0	0	0	0			
Cost at 30 June 2024	403	22	12	437			
Accumulated depreciations at 30 June 2024	-366	-18	0	-311			
Book value at 30 June 2024	37	4	12	53			
This period's depreciation	37	0	0	37			

#### 6. Investments in other financial assets

In 4Q 2023 the Group invested USD 492 thousand for 4 % in Njord Bay AS. Njord Bay AS owns the vessel MV Baltic Bay.

In connection with the TC contracts, the Company has provided a security deposit of USD 2.5 million in an account at Mercuria, and a security deposit of USD 2.0 million in an account at Trafigura. The security deposits is earning interests and is restricted until the end of the charter parties.

The fair value of the contracts is measured to present value of the expected floating index-linked spot rate up until the end of the contracts, less the fixed rates per day. Broker commission is 1 % of the realized spot rate income.

7. Revenues and other income	2Q 2024	1Q 2024	2023
Realized floating index-linked spot rates	13 777	5 903	1 655
Paid fixed rates	-15 069	-5 651	-1 603
Broker commision (1 % of realized floating index-linked spot rates)	-138	-59	-17
Net realized result from lease-leaseback	-1 430	193	35
Change in fair value of the three-year back-to-back charterparty	7 816	6 291	1 782

Financial assets at fair value through profit or loss	30.06.2024	31.03.2024	31.12.2023		
Three-year back-to-back charterparty eco-designed and scrubber fitted VLCC	9 599	8 073	1 782		
Financial assets at fair value through profit or loss consist of two three-year back-to-back charterparty on an eco					
design and scrubber fitted Very Large Crude Carriers, with internationally renowned counterparties. The Company					
charters in the vessels on average fixed rates of USD 51,750 per day, while chartering the vessels out on floating index-					
linked spot rates. The index-linked spot rates are based on the recognized VLCC benchmark TD3C, and enables the					
Company to capture every daily VLCC spot market movement with maximum utilization. Delivery of the vessels was					
made in December 2023 and March 2024.					

#### 8. Subsequent events

#### No subsequent events to report



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