



Hunter Group ASA – Company Presentation

January 2024



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Market thesis	 The orderbook for VLCCs is at the lowest level in more than 30 years in combination with a record high portion of the fleet being older than 15 years
	 Yards are in general full until 2027. The earliest possible VLCC newbuild slot is Q4 2026/Q1 2027, i.e. supply growth is given for the next ~3 years
	 Consensus scrubber/eco VLCC spot rate expectations of more than USD 80,000 per day on average for the next three years
3-year TC-in	Currently two VLCCs chartered in on fixed rates
	 One vessel lifted 30th November 2023 on a fixed rate of USD 52,500 per day, the second one lifted 17th January 2024 on a fixed rate of USD 51,000 per day
	Opportunities for additional transactions at similar terms
	 20-year average spot rate is around USD 55,000 per day¹
Back-to-back index charter-out	 Back-to-back floating index-linked spot rate (VLCC benchmark TD3C) capturing every daily VLCC spot market movement with maximum utilization
	 Back-to-back structure with similar contract format enables majority of risk to be passed on to vessel charterer
Eliminating residual risk with unprecedented visibility on the orderbook	 Asset values are too high to justify buying steel, with required lifetime rates at approx. USD 56,400 per day for a \$128m VLCC newbuild² Aging fleet impacted by upcoming regulations and charter's ESG focus

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Source: Fearnresearch

Oil demand expected to increase steadily





As oil production moves further from demand there will be a potential need for about 30 new VLCC equivalents per year



Above average tanker demand growth in coming years

World seaborne crude oil trade, billion tonne-miles (% Yr/Yr)







Note: 1) HUNT TC-in rate (avg of two charterparties, USD 52,500/day and USD 51,000/day) adjusted for average ECO/Scrubber premium of USD 15,226/day since January 2020, 2) Consensus includes: ABGSC, Clarksons, Arctic, Cleaves, DNB, Pareto and Fearnley estimates





Source: Clarksons SIN

Fuel cost per day

TD3C roundtrip

1) Assumes Singapore MGO, VLSFO and HSFO bunker prices as of January 17 2024

Days USD/d 46.5

21,513

46.5

36,120

14,607





Lifetime benchmark rates required for 10% unlevered return

- VLCC newbuild cost has increased significantly
 - ~50% increase in newbuild cost since 2018
- 10% unlevered return implies a lifetime \$57,700 per day rate for a resale VLCC
- Resale prices at USD 136m is 26% above average 2006-YTD USD 104m





Source: Clarksons SIN 1) Average of two charterparties, USD 52,500/day and USD 51,000/day





Source: Clarksons SIN





Return scenario for two TC-in VLCCs

- On average consensus benchmark rates and a USD 15,266 per day ECO/Scrubber premium¹ the total potential return is 413% for a threeyear period
- The high end of the analyst range implies a return potential of over for the same period of more than 700%

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		2023	2024	2025	2026
Benchmark rate	USD/d		68,786	72,307	67,800
Scrubber/eco premium ¹	"		15,266	15,266	15,266
Scrubber/eco rate	"		84,052	87,573	83,066
TC-in rate ²	"		51,750	51,750	51,750
Broker commission	"		841	876	831
G&A	"		1,500	1,500	1,500
Margin	"		29,961	33,447	28,985
# vessels	#		2x	2x	2x
Cash flow	USDm		21.9	24.4	21.2
Q3 equity ⁴		4.2	-	-	-
New equity ⁴		14.0	-	-	-
Interest earned ³	"	-	1.1	2.5	4.1
Cash balance	"	18.2	41.1	68.0	93.2
Total return	%		126%	274%	413%

Note: 1) Average spread since IMO 2020 2) Assuming blended TC-in rate of USD 52,500/day and USD 51,000/day 3) Interest earned in money market fund or similar earning 6% p.a. 4) Starting cash balance of USD 4.2m and private placements of NOK equivalent of USD 12 million 10th January 2024, and NOK equivalent of USD 2 million 30th November 2023.

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