



# **Investor Presentation**

**DNB Offshore Shipping Conference** 

March 2019



#### Forward Looking Statements

CERTAIN STATEMENTS INCLUDED IN THIS DOCUMENT CONTAIN FORWARD-LOOKING STATEMENTS. FORWARD-LOOKING STATEMENTS INCLUDE STATEMENTS CONCERNING PLANS, OBJECTIVES, GOALS, STRATEGIES, FUTURE EVENTS OR PERFORMANCE, AND UNDERLYING ASSUMPTIONS AND OTHER STATEMENTS, WHICH ARE OTHER THAN STATEMENTS OF HISTORICAL FACTS. THE WORDS "BELIEVE," "ANTICIPATE," "INTENDS," "ESTIMATE," "FORECAST," "PROJECT," "PLAN," "POTENTIAL," "MAY," "SHOULD," "EXPECT" "PENDING" AND SIMILAR EXPRESSIONS IDENTIFY FORWARD-LOOKING STATEMENTS. THE FORWARD-LOOKING STATEMENTS IN THIS DOCUMENT ARE BASED UPON VARIOUS ASSUMPTIONS, MANY OF WHICH ARE BASED, IN TURN, UPON FURTHER ASSUMPTIONS, INCLUDING WITHOUT LIMITATION, MANAGEMENT'S EXAMINATION OF HISTORICAL OPERATING TRENDS, DATA CONTAINED IN HUNTER GROUP'S RECORDS AND OTHER DATA AVAILABLE FROM THIRD PARTIES. ALTHOUGH HUNTER GROUP BELIEVES THAT THESE ASSUMPTIONS WERE REASONABLE WHEN MADE, BECAUSE THESE ASSUMPTIONS ARE INHERENTLY SUBJECT TO SIGNIFICANT UNCERTAINTIES AND CONTINGENCIES WHICH ARE DIFFICULT OR IMPOSSIBLE TO PREDICT AND ARE BEYOND HUNTER GROUP'S CONTROL, YOU CANNOT BE ASSURED THAT HUNTER GROUP WILL ACHIEVE OR ACCOMPLISH THESE EXPECTATIONS, BELIEFS OR PROJECTIONS. THE INFORMATION SET FORTH HEREIN SPEAKS ONLY AS OF THE DATES SPECIFIED AND HUNTER GROUP UNDERTAKES NO DUTY TO UPDATE ANY FORWARD-LOOKING STATEMENT TO CONFORM THE STATEMENT TO ACTUAL RESULTS OR CHANGES IN EXPECTATIONS OR CIRCUMSTANCES. IMPORTANT FACTORS THAT, IN HUNTER GROUP'S VIEW, COULD CAUSE ACTUAL RESULTS TO DIFFER MATERIALLY FROM THOSE DISCUSSED IN THE FORWARD-LOOKING STATEMENTS INCLUDE, WITHOUT LIMITATION: THE STRENGTH OF WORLD ECONOMIES AND CURRENCIES, GENERAL MARKET CONDITIONS, INCLUDING FLUCTUATIONS IN CHARTERHIRE RATES AND VESSEL VALUES, CHANGES IN DEMAND IN THE TANKER MARKET, INCLUDING BUT NOT LIMITED TO CHANGES IN OPEC'S PETROLEUM PRODUCTION LEVELS AND WORLD WIDE OIL CONSUMPTION AND STORAGE, CHANGES IN HUNTER GROUP'S OPERATING EXPENSES, INCLUDING BUNKER PRICES, DRYDOCKING AND INSURANCE COSTS, THE MARKET FOR HUNTER GROUP'S VESSELS, AVAILABILITY OF FINANCING AND REFINANCING, ABILITY TO COMPLY WITH COVENANTS IN SUCH FINANCING ARRANGEMENTS, FAILURE OF COUNTERPARTIES TO FULLY PERFORM THEIR CONTRACTS WITH US, CHANGES IN GOVERNMENTAL RULES AND REGULATIONS OR ACTIONS TAKEN BY REGULATORY AUTHORITIES, POTENTIAL LIABILITY FROM PENDING OR FUTURE LITIGATION, GENERAL DOMESTIC AND INTERNATIONAL POLITICAL CONDITIONS, POTENTIAL DISRUPTION OF SHIPPING ROUTES DUE TO ACCIDENTS OR POLITICAL EVENTS, VESSEL BREAKDOWNS, INSTANCES OF OFF-HIRE AND OTHER IMPORTANT FACTORS.

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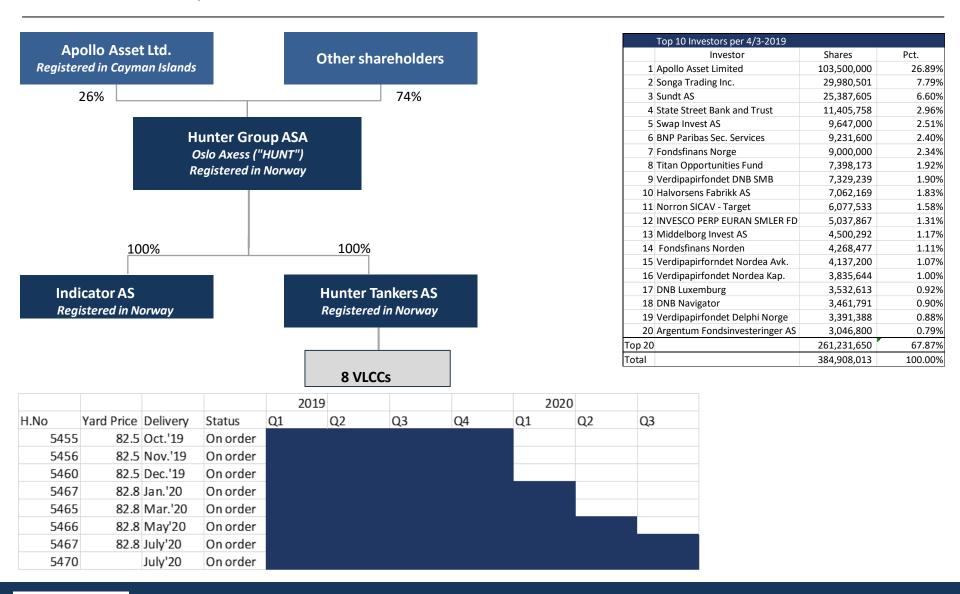


# Agenda

- 1. Hunter Group ASA
- 2. Investment Case
- 3. Q&A

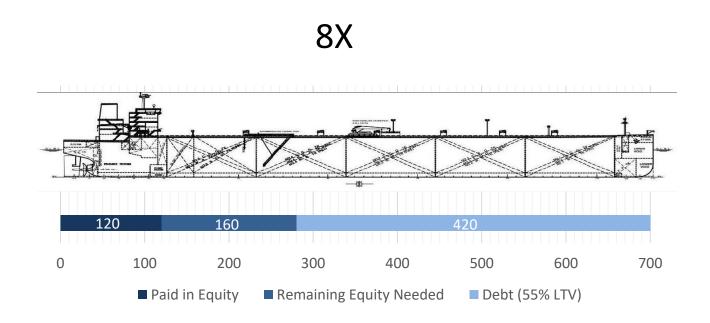


#### Hunter Group ASA – A publicly traded investment company





#### Hunter Group ASA – Financing, Technical & Commercial Mgt.



Technical Management: 3 managers shortlisted Commercial Management: 2 solutions shortlisted

Debt financing: Process well under way, expected to be concluded by May 17th



#### Hunter Group ASA – World Class, scrubber fitted, eco, SMART vessels

Main particulars	
Builder	DSME
LOA	336.0m
LBP	330.0m
Builder	60.0m
D	29.5m
Td	20.5m
Ts	21.6m
DWT at Td	279,850
DWT at TS	299,550
Service speed	14.8knots
Cruising range	~31,700Nmiles
Energy saving device	DSMEduct
Class	LR, +100A1, Double Hull Oil Tanker, CSR, ESP, ShipRight (ACS(B, C), CM), *IWS, LI, DSPM4, +LMC, IGS, UMS, NAV1, with the descriptive notes COW(LR), ShipRight (BWMP(T), VECS, SCM, IHM)
Flag	Marshall Islands
Crew	30 persons + 6 Suezcrew

Tank capacity	
Cargo tanks incl. slop tanks	~340,000m3
Water ballast tanks	~92,000m3
Heavy fuel oil tanks	~6,500m3
Diesel oil tanks	~700m3
Fresh water tanks	~600 m3

Main engine	
Туре	B&W 7G80ME-C9.5 x1 set (Derated)
MCR	24,510kW x 66.4 rpm
NCR	17,160 kW x 59.0 rpm
DFOC	~62.9MT/day

IMO Nox tier III application	
Main engine	LPSCR
Diesel G.E	SCR

Hull structure	
Steel material	Normal strength steel and higher strength steel portion of ~62%
Design fatigue life	25 years for longitudinal stiffener's connections to transverse webs/bulkheads in cargo area

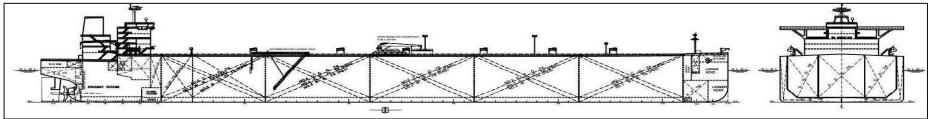
Painting	
W.B. tanks	2 x Epoxy anti corrosive, 320 mic. (IMO PSPC-WBT)
Cargo Tanks	2x Epoxy anti corrosive, 320 mic. (deckhead & tank bottom as per IMO PSPC-COT)
Underwater	Tin free self-polishing anti-fouling

Cargo and ballast system	
Cargo pump	3 x 5,500 m3/h x 150 mTH
Cargo stripping pump	1 x 400 m3/h x 150 mTH
Cargo stripping eductor	2 x 750m3/h
Inert gas system	1 x Flue gassystem
Tank cleaning heater	None
Water ballast pump	2 x 3,000 m3/h x 40 mTH (1 x Elec. Motor driven, 1 x Steam turbine driven)
Tank cleaning heater	2 x 3,000 m3/h, Electrolysis

Deck machinery	
Steering	1 x Elhyd., 2 ram-4 cyl.type
Deck machinery	Elhyd. high pressure type
Provision crane	2 x Elhyd., luffing jib type, 10.0 tons(SWL) for port side 3.0 tons (SWL) for stbd. side

Steam generation	
Aux. boiler	2 x 45,000 kg/h x 20 bar g.
Donkey boiler	1 x 3,000 kg/h x 6bar g.
Exh. gas economizer	1 x 1,400 kg/h x 6bar g.

Electric power generation	
Diesel generator	3 x 1,460 kW, AC 450 V, 60 Hz
Em'cy generator	1 x 350 kW, AC 450 V, 60 Hz



Source: DSME



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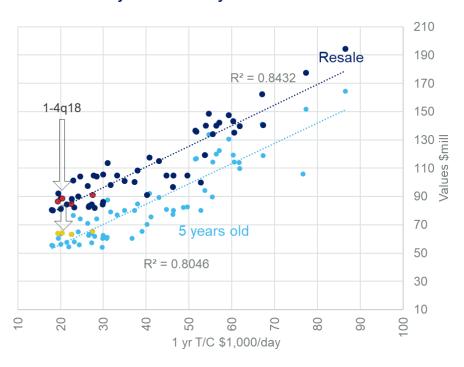


#### **Investment case** — VLCC values should benefit from tighter market balance...

#### Values in million USD 2000 - 2018



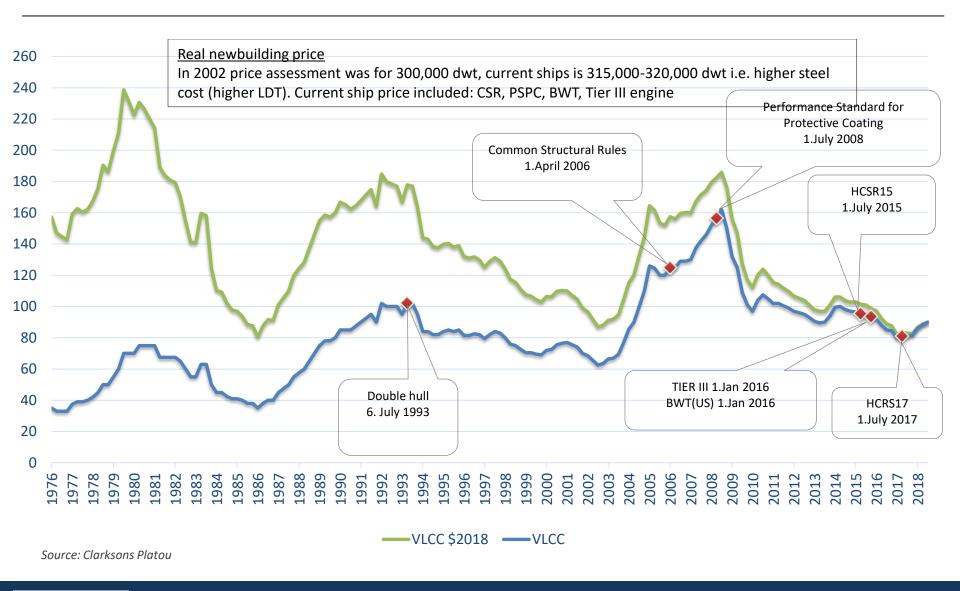
#### Values Resale/5 years old vs 1 year T/C



Source: Clarksons Platou



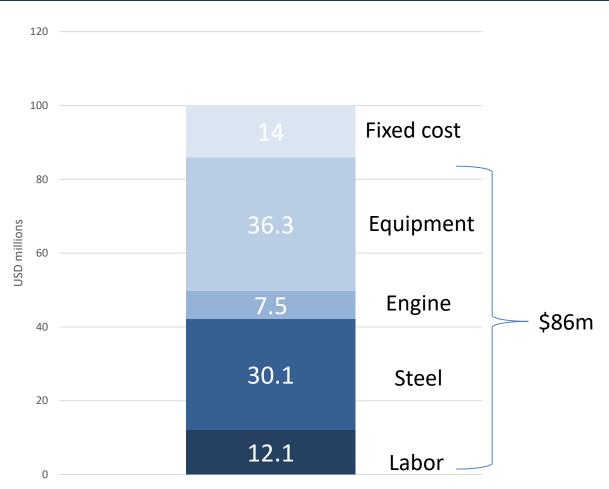
#### Investment case — VLCC's attractively priced historically...





#### **Investment Case** – VLCC building cost is currently not covering fixed cost

#### Estimated building cost for 2018 Eco VLCC at Korean yard



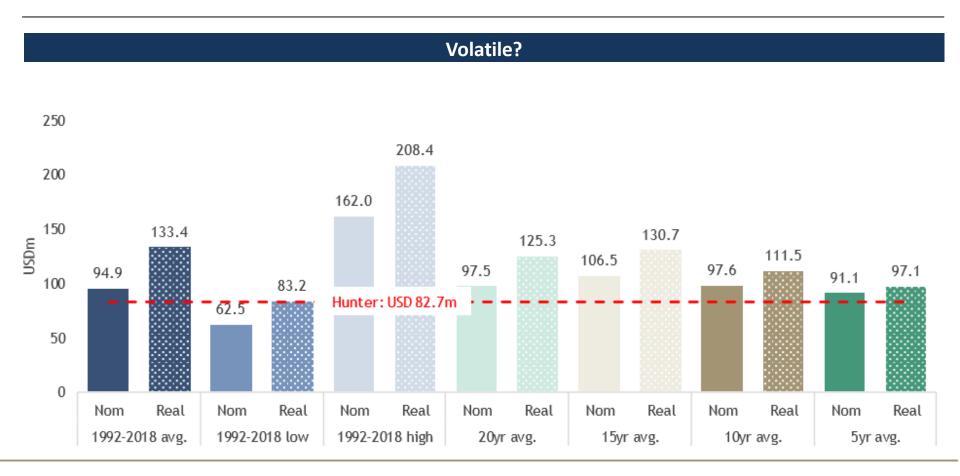
Assumptions	
Steel weight (tons)	44,440
Steel price (usd/ton)	640
Engine size (bhp)	43,000
Engine price (Tier III, USD/bhp)	173
Manhours	394,800
Hourly wage USD	30.80

Japan 103,0 China 93,1

Source: Clarksons Platou, Company



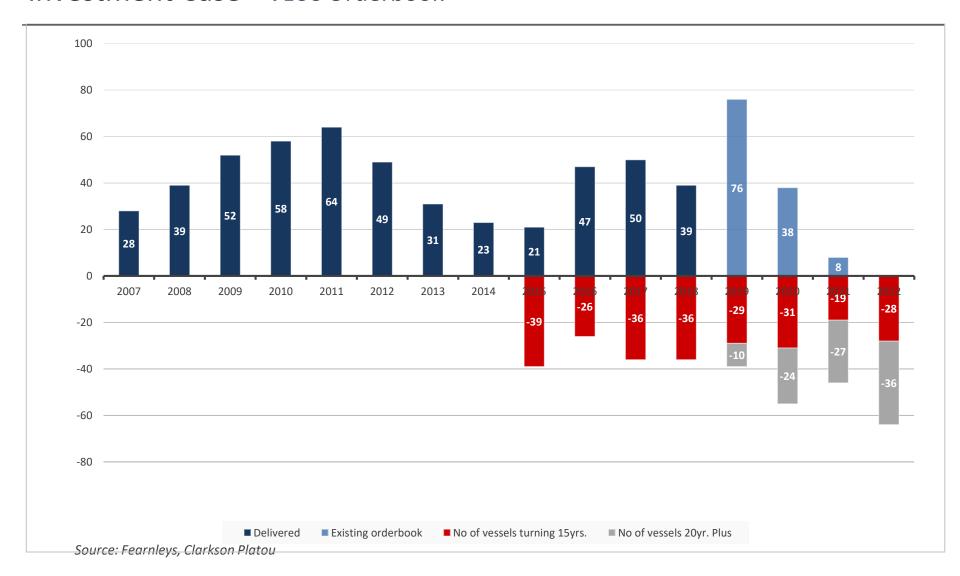
#### Investment Case — 8 vessels with an average price of USD 83m (x scrubber)



Source: Artic Securities Research, Arctic Shipping, Company

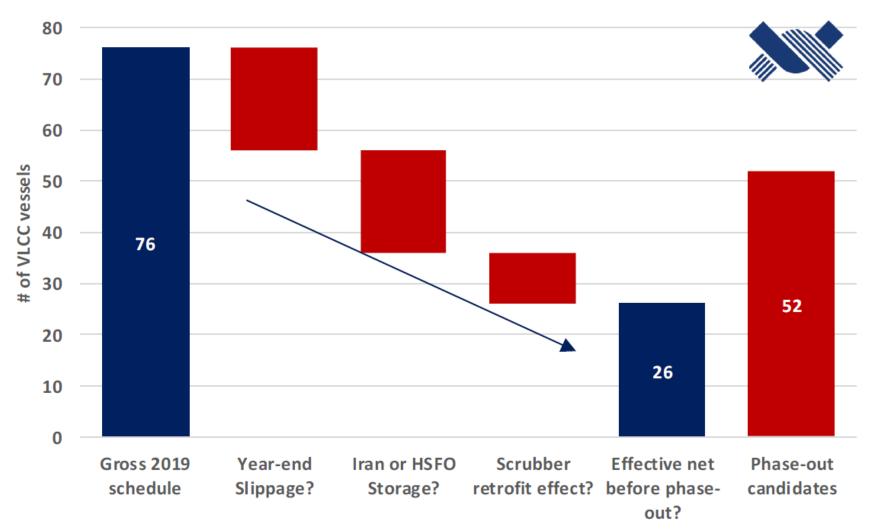


#### Investment Case – VLCC Orderbook





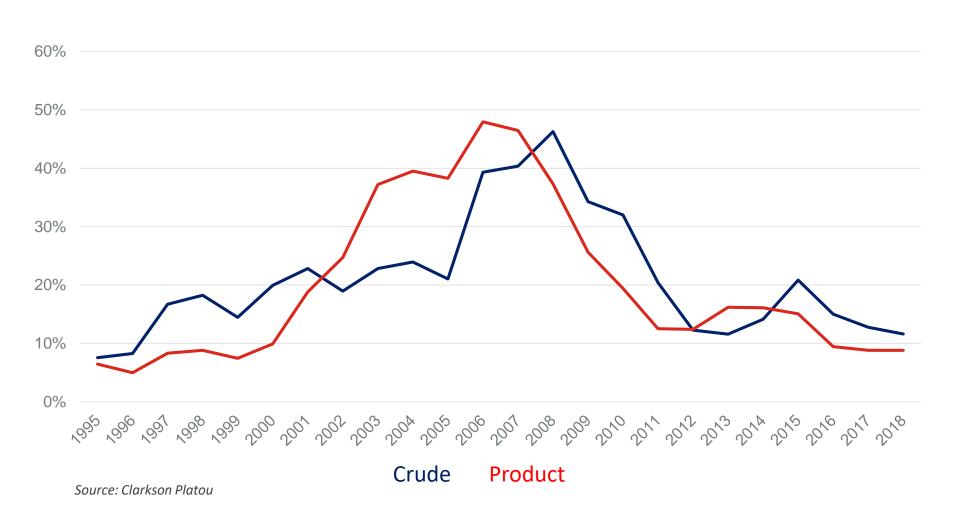
#### Investment Case – Gross and net fleet growth not the same...



Source: Fearnleys



#### Investment Case – Orderbooks currently at low levels (per Dec 2018 mdwt.)





#### **Investment Case** – New trade patterns increase ton miles

#### New oil production vs. New Oil Consumption 2023 vs. 2017



Ton mile estimates	
2019	4%
2020	5%

Source: Fearnresearch,, Clarksons Platous



#### Investment Case – In the spot market; consumption matters... (USD 400,3/t)

# HUNTER GROUP

HUNTER NB TBN	
Vessel	VLCC
Built year	2019
Built country'	South Korea
Fuel type	HFO
Fuel year	2019

Assumptions			
Fuel consumption, laden	Mt/day	48	
Fuel consumption, ballast	Mt/day	35	
TCE (basis WS 50)	30 720		

Bunker for RV	Tons	1 852
Bunker fuel cost	USD/day	16 356

# Kidan 2010 built Vessel VLCC Built year 2010 Built country' South Korea Fuel type HFO Fuel year 2019

Assumptions		
Fuel consumption, laden	Mt/day	77
Fuel consumption, ballast	Mt/day	59
TCE (basis WS 50)		21 060
Bunker for RV	Tons	2 803

Bunker fuel cost

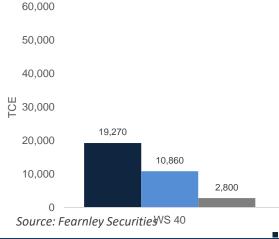
USD/day

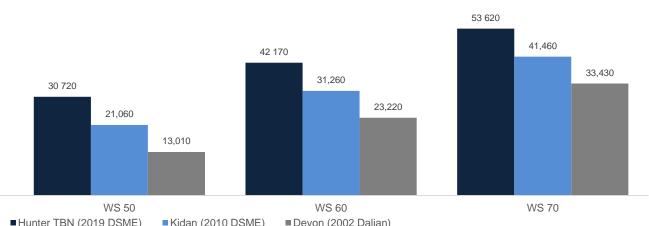
24 758

	1561
© Tony Hoswood MarineTraffic.com	
Devon 2002 built	
Vessel	VLCC
Built year	2003
Built country'	China
Fuel type	HFO
Fuel year	2019

Assumptions		
Fuel consumption, laden	Mt/day	95
Fuel consumption, ballast	Mt/day	85
TCE (basis WS 50)		13 010
Bunker for RV	Tons	3 715
Bunker fuel cost	USD/day	32 816

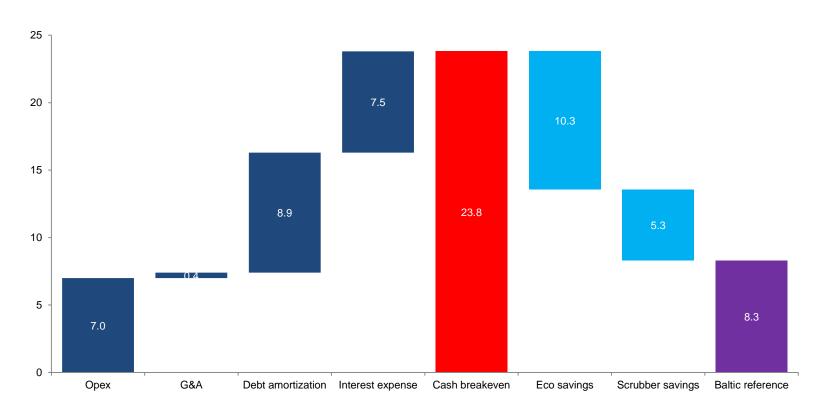
#### WS comparison - ECO vs 2010 vs 2002







#### Investment Case – Adjusted CBE of USD 8,300/day



#### Savings assumptions

Non-Eco consumption	70
Eco consmption	45
HFO price	410
HFO - MGO spread	210

Note: 16 year amortization profile

Source: Fearnleys



#### Investment Case: Potential Fuel Savings/ship/day vs. Non-Eco



\$500 **HFO 330** 

MGO 830

■ ECO w/scrubber

\$600 HFO 330

MGO 930

\$800 HFO 230

MGO 1030

Assumptions:

\$200 HFO 330

MGO 530

\$300 HFO **330** 

MGO 630

@13 knots	Laden	Ballast	50/50
ECO	48	32	40
ECO w/scrubber	50	35	42
2010 Korean VLCC Non Eco	77	59	68

\$400 HFO 330

MGO 730



10,000

Spread MGO-HFO

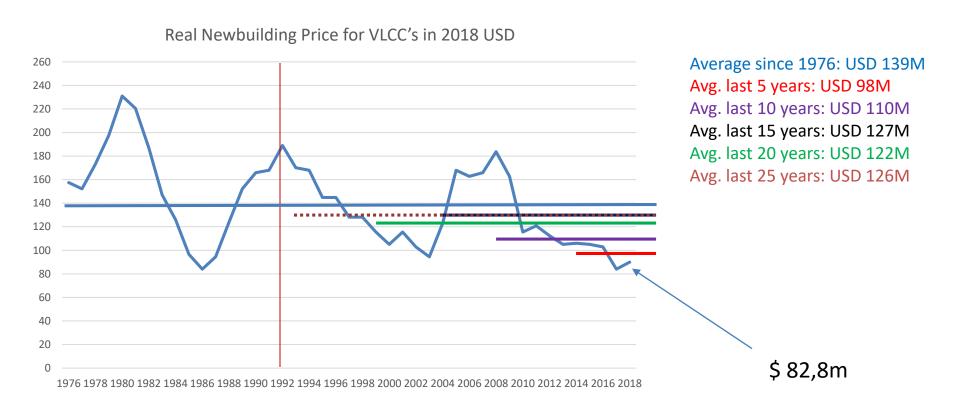
\$1,000

MGO 1130

HFO 130

#### Conclusion – Vessel prices have started to move up, but will they continue?

#### "This time it is different...."



Source: Clarkson, Company



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#### Q&A



Source: Company Filings



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